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EXIM

INDIA

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Turn to

- Shippers' Guide —I to IV —5
- Appointment —5
- Transworld Shipping Lines Limited completes acquisition of 100% stake in Transworld Integrated Logistek Private Limited and Transworld Logistics Private Limited —6
- 108th meeting of Network Planning Group evaluates road infrastructure projects to enhance multimodal connectivity under PM GatiShakti —7
- FER + Revised Customs Exchange Rates w.e.f. February 4, 2026 —14

News pages 2, 4, 5, 6, 7 & 22

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Vol. XXXVI No. 24

MUMBAI & WESTERN INDIA : Friday, February 6, 2026

Gaurav Dayal and Rajiv Jalota to grace CTL-BHP 2026

Indian Ports Association extends support to the event

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Exim News Service
MUMBAI, Feb. 5

EXIM India is proud to announce that

Mr Gaurav Dayal, IAS (UP), Chairperson of Jawaharlal Nehru Port Authority (JNPA) — India's largest container port — will be a distinguished participant at **CTL-BHP 2026**, the 16th edition of South Asia's flagship cargo, transport and logistics exhibition and conference, scheduled on March 17-18, 2026 at the Jio World Convention



Mr Gaurav Dayal, IAS
Chairperson, JNPA



Mr Rajiv Jalota, IAS
Advisor, IPA

Turn to page 5

Proposed national container line to acquire, own, lease and operate container vessels, containers

Exim News Service
NEW DELHI, Feb. 5

THE proposed JV, Bharat Container Shipping Line (BCSL), aims to acquire, own, lease and

operate container vessels, containers, and related assets for **EXIM** and coastal trade, enabling integrated end-to-end multimodal

Turn to page 5



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CAREER OPPORTUNITIES

One of the leading Logistics Service provider involved in various activities of Logistics like, Freight forwarding, CHA, SCM and Project Management. To meet their increasing Growth & Expansion plans invites applications for the following positions.

MANAGER - ACCOUNTS & FINANCE

Ideal candidate should have at least minimum 5 years of experience with handling multi locational accounting from Transportation/ Freight Forwarding & CHA industry.

- Should take care of Day to Day Accounting. Efficiently organize work activities to meet daily and weekly deadlines & work effectively in team environment and handling team.
- Preparation and review of management reports along with periodic filing of GST.
- Taxation, Balance Sheet etc.
- Should be responsible for payable or receivables.
- Handling Day to day bank transactions and online payments.

HEAD - DOCUMENTATION

Ideal candidate with minimum experience 8 years with handling CHA Documentation with good knowledge of Custom Clearance from a mid-sized organization.

- Should independently prepare all kinds of import / export documents under various schemes and have good communication skills & work effectively in team environment and handling team.
- Will be responsible for inquiry with Shipping Line for the arrival of consignment, preparation & submission of documents.
- Must be well versed with using Logisys.
- Must be well versed with Preparation of Checklist.

PRICING - IMPORTS

- Ideal candidate with minimum 5 years with handling Pricing with good knowledge of Imports from a mid-sized organization.
- Managing pricing for importing freight for Air and Sea.
- Having Good rapport with overseas partners worldwide.
- Including maintaining pricing databases, evaluating costs, and negotiating rates and evaluate resource requirements
- Manage total pricing procedures and complete all the documentation and assist the sales team with tender and RFQs.
- Develop and implement import pricing strategies based on market conditions, customer needs, and profit goals.

EXECUTIVE/SENIOR EXECUTIVE/ASSISTANT MANAGER - SALES & MARKETING

Ideal candidates with minimum experience of 2 years with handling sales & marketing with good knowledge of freight forwarding from a mid-sized organization

- Develop and lead the general sales team (including Inside Sales and Field Sales) in Sales Department
- Target new customers as well as new business opportunities
- Proficient in MS Office applications.
- Excellent in communication and negotiation

BILLING EXECUTIVE

Ideal candidate should have at least minimum 2 years of experience in handling multi locational billing from Transport, Freight Forwarding & CHA industry.

- Candidate should have minimum 2 years of experience from Freight Forwarding/CHA background.
- Filling of shipping bills and invoices as per the customer agreement and procedure.
- Knowledge of Logisys is preferred.

Location:
Mumbai

Interested Candidate can email their resumes on:

Email: logisticstalent2020@gmail.com or WhatsApp on 8452072855
(No calls only WhatsApp your CV, shortlisted candidates will be contacted)

Gaurav Dayal and Rajiv Jalota to grace CTL-BHP 2026

From page 2

Centre, Bandra Kurla Complex, Mumbai.

With over two decades of exemplary public service, Mr Dayal brings deep expertise in governance, urban transformation, infrastructure development and crisis management. His leadership track record includes serving as Secretary (Home & Vigilance), Divisional Commissioner of Ayodhya, and District Magistrate across several districts, where he delivered impactful results in government initiatives.

Joining him will be **Mr Rajiv Jalota, IAS (Maharashtra), Advisor to the Indian Ports Association (IPA), and former Chairman of both IPA and Mumbai Port Authority (MbPA).** Mr Jalota has held pivotal roles including Additional Municipal Commissioner (Projects) for the Municipal Corporation of Greater Mumbai and additional charge as the Director General

of Shipping. His tenure saw Mumbai Port achieve an all-time high throughput. He is also widely recognised as Maharashtra's first GST Commissioner.

IPA has also extended its support to CTL-BHP 2026.

Together, Mr Dayal and Mr Jalota represent just two of the **many eminent Indian and global industry leaders** who will converge at **CTL-BHP 2026**. The event will bring voices from across the shipping, cargo and logistics spectrum — public and private — to address pressing challenges, explore emerging opportunities, and share insights shaping the future of trade and logistics.

The event, themed **"Growing Trade & Logistics Infrastructure – India Taking Rapid Strides,"** will once again bring comprehensive focus to the **Cargo, Transport and Logistics** ecosystem, with special emphasis on

Breakbulk, Heavylift and Project Cargo Handling.

Set to see the participation of **180+ global and Indian exhibitors** showcasing cutting edge solutions and **15,300+ attendees and visitors** from across the logistics, shipping, ports, transport, technology and cargo value chain, CTL-BHP 2026 promises an unmatched platform to:

★ Explore the latest products, technologies and services

★ Identify new business opportunities in a rapidly expanding global market

★ Gain strategic insights from industry leaders

★ Network with stakeholders from across the world

★ Enhance professional knowledge through focused learning sessions

Proposed national container line

From page 2

logistics solutions by leveraging the collective expertise of ports, shipping, rail, and maritime finance stakeholders.

The formation of BCSL is also expected to promote the growth of ancillary industries such as container manufacturing and shipbuilding, providing a strong boost to India's maritime ecosystem. Container Corporation of India Ltd. (CONCOR) is expected to hold a 30% stake in the proposed JV, which will function as a national carrier for comprehensive multimodal logistics services, it said in a communique.

The MoU for the formation of BCSL was inked earlier this week between CONCOR, Shipping Corporation of India (SCI), V. O. Chidambaranar Port Authority (VOC-PA), Jawaharlal Nehru Port Authority (JNPA), Chennai Port Authority (ChPA) and Sagarmala Finance Corporation Ltd (SMFCL).