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**There will be no issue of Exim Newsletter dated March 14, 2025 on account of Holi**

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## CTL BHP International Expo & Conference 2025 concludes as a resounding success

Exim News Service  
MUMBAI, March 12

**EXIM India's CTL BHP International Expo & Conference 2025** (March 11-12), the 15th edition, South Asia's premier, mega cargo and logistics exposition and conference, wrapped up its second and final day on March 12 at the **Turn to page 8**



Among the industry luminaries who graced the event on Day 2 were (from left) Mr Rajen Shah, Mr Vishal P. Mehta, Mr Devki Nandan, Mr Umesh Sharad Wagh, Capt. Deepak Tewari, Mr Vivek Kele and Mr Sanjeev Harale

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## CTL BHP 2025

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**Jio World Convention Centre, Bandra Kurla Complex, Mumbai** with resounding success, featuring a dynamic line-up of events that drew in industry leaders and visitors in large numbers.

The second day too commenced with an **expo inauguration ceremony**, where leading luminaries of the cargo and logistics industry cut the ceremonial ribbon, officially opening proceedings. This set the tone for a day brimming with insightful sessions and lively discussions.

**The exposition was inaugurated on Day 2 by:**



The exposition was inaugurated on Day 2 by (from left) Capt. Atuldudd Sharma, Mr Vivek Kele, Capt. Deepak Tewari, Mr Unmesh Sharad Wagh, Mr Devki Nandan, Mr Vishal P. Mehta, Mr Rajen Shah and Mr Sanjeev Harale

★ Mr Unmesh Sharad Wagh, IRS, Chairman, Jawaharlal Nehru Port Authority

★ Capt. Deepak Tewari, MD, MSC Agency (India) Private Limited & Chairman, Container Shipping Lines Association (India)

★ Mr Rajen Shah, Chairman & Managing Director, S J Logistics India Limited

★ Mr Vivek Kele, Director, Teamglobal Logistics Pvt. Ltd

★ Mr Sanjeev Harale, President, Brihanmumbai Custom Brokers Association (BCBA) & Founder, Interport Clearing Services

★ Mr Vishal P. Mehta, Honorary Consul of the Republic of Djibouti in India & CEO, Rushabh Sealink And Logistic Pvt. Ltd

★ Mr Devki Nandan, Chairman, Indian Maritime Centre; President, Indian Private Ports & Terminals Association; Vice President, Society of Affordable Redressal of Disputes; and Managing Director, JSW Middle East Liquid Terminal and JSW Overseas FZE

★ Capt. Atuldudd Sharma, Managing Director, Höegh Autoliners India & Head of Sales – Middle East, India & Sri Lanka, Höegh Autoliners

### Key sessions

Three pivotal sessions followed (**CTL 2025**), each addressing key aspects of logistics and supply chain, including container transportation, multimodal logistics, supply chain & warehousing, the impact of technology, importance of adhering to the changing regulations and safety standards in hazardous cargo movement, etc. These were marked by the presence of esteemed industry

leaders who put forward their pertinent views facilitating knowledge sharing. Attendees had the unique opportunity to gain insights from these thought leaders, making the sessions highly informative.

### Inaugural Session – CTL 2025 – Best Global Practices in Multimodal Logistics in a new era of technological advancement and rapid infrastructure development

★ Capt. Deepak Tewari, MD, MSC Agency (India) Private Limited & Chairman, Container Shipping Lines Association (India)

★ Mr Vivek Kele, Director, Teamglobal Logistics Pvt. Ltd

★ Mr Devki Nandan, Chairman, Indian Maritime Centre; President, Indian Private Ports & Terminals Association; Vice President, Society of Affordable Redressal of Disputes; and Managing Director, JSW Middle East Liquid Terminal and JSW Overseas FZE

★ Mr Sanjay Kushwah, Managing Director – India, Sri Lanka & Bangladesh, Hapag-



The Inaugural Session was graced by (from left) Mr Sanjeev Harale, Mr Vivek Kele, Capt. Deepak Tewari, Mr Devki Nandan and Mr Sanjay Kushwah

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★ Mr Sanjeev Harale, President, Brihanmumbai Custom Brokers Association (BCBA) & Founder, Interport Clearing Services

The distinguished speakers emphasised on geopolitics and its impact on logistics and shipping trade. An example being the Israel-Gaza conflict that continues despite efforts to end it. The Red Sea crisis has harmed global trade, it was pointed out. Now with Trump in the US, tariff threats have become the new normal. China, Canada, India don't know what to expect from the mercurial Trump. Of course, India has not responded in a belligerent manner like China or Canada and is quietly working on a trade deal. Another speaker praised government efforts to ease Customs clearances

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through technology. The plan is to have an integrated Customs system to clear goods in an hour. A point of discussion was port congestion, which, it was pointed out, will be a challenge. It was highlighted that the trade would benefit from the Vizhinjam International Transshipment Deepwater Multipurpose Seaport in Kerala, an automated facility.

## Fifth Technical Session: Enhancing Efficiency and Transparency in Supply Chain & Warehousing through Technology



The Fifth Technical Session had as participants (from left) Mr Ankur Dekivadia, Ms Kruti Jobanputra, Mr Amit Maheshwari, Mr Shantanu Bhadkamkar, Mr Shyamal Kumar Bakuli, Mr Vinay Koka and Mr Pankaj B. Mali

- ★ Mr Shantanu Bhadkamkar, MD, ATC Global Logistics Pvt. Ltd (Session Chairman & Moderator)
- ★ Ms Kruti Jobanputra, Director, JW Group
- ★ Mr Amit Maheshwari, Founder & MD, Softlink Global Pvt. Ltd
- ★ Mr Vinay Koka, Head of Sales & Partnerships – India Region, ODeX India Solutions Pvt. Ltd
- ★ Mr Ankur Dekivadia, Deputy General Manager - SCM, Safari Industries (India) Ltd
- ★ Mr Pankaj B. Mali, Lead – Imports/Exports & Bangladesh operations, Mondelez Foods India Pvt. Ltd
- ★ Mr Shyamal Kumar Bakuli, General Manager – Commercial & Logistics, Grasim Industries Limited (MBDD)

The eminent speakers pointed out that enhancing efficiency and transparency in supply chain & warehousing through technology was possible but is not the only thing. In fact, they said that AI and other technologies may be enabled but cannot bring efficiency on their own. What is important is to use AI to increase efficiency. Investment in technology should be taken as investment, not as expense. A speaker pointed out that technology has helped cut costs by employing fewer workers. Transparency was another buzzword during the discussion and speakers felt that all stakeholders should be transparent in their dealings with each other.

## Sixth Technical Session – Adapting to Evolving Regulations and Safety Standards in HAZCHEM Transportation – The Way Forward

- ★ Mr R. K. Rubin, Founder and Managing Director, Transcon Group (Session Chairman & Moderator)

- ★ Mr Shashi Kallada, Consultant & Trainer - Dangerous Goods By Rail, Road, River and Sea
- ★ Mr Jayyant Lapsiaa, President, All India Liquid Bulk Importers & Exporters Association
- ★ Mr Mayur Kapasi, Head Customs Operations, BASF India Limited
- ★ Mr Manoj Murmu, Purchase Head, Aarti Industries Ltd

The discussion was about hazardous materials that needed special care in handling. IMDG Code and its implementation was a key focus of the deliberation. Eminent industry veterans pointed out that India lacks proper infrastructure to handle hazardous materials at its ports. A speaker made the point that hazardous cargo moves on the same streets as normal goods, which is far from ideal. A representative from a manufacturer asserted that his company fully adheres to the IMDG Code. Emphasis was also on proper training of the workforce handling hazardous chemicals.

The event concluded with a HAZCHEM Masterclass by Mr Shashi Kallada, Consultant & Trainer - Dangerous Goods By Rail, Road, River and Sea on 'New Developments & Safety Stan-



Mr Shashi Kallada conducted the HAZCHEM Masterclass

dards in HAZCHEM Cargo Movement'. He elaborated on the critical importance of safe and secure handling of hazardous and dangerous cargo, the necessity of adhering to all the relevant rules

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Panelists in the Sixth Technical Session were (from left) Mr Mayur Kapasi, Mr Jayyant Lapsiaa, Mr R. K. Rubin, Mr Shashi Kallada and Mr Manoj Murmu



# JNPA inks Concession Agreement for first-of-its-kind port-led agro processing facility

**Exim News Service**  
**NAVI MUMBAI, March 12**  
**JAWAHARLAL** Nehru Port Authority (JNPA), India's Best Performing Port, has signed a Concession Agreement with an SPV floated by M/s Trident Agrocom Exports Private Limited and M/s Man Infraconstruction Limited (Consortium) for the development of an Export-Import cum Domestic Agricultural Commodity-Based Processing and Storage Facility at JNPA. The project, valued at approximately Rs 285 crore, will be developed under Public-Private Partnership (PPP) mode on a Design-Build-Finance-Operate-Transfer (DBFOT) model.

**Mr Unmesh Sharad Wagh, IRS, Chairperson of JNPA,** said that the signing of this agreement marks a significant step in enhancing port-led industrial development. He highlighted that since there is no integrated agro-based storage and processing facility in any Indian port currently, this project has been conceptualised as a first-of-its-kind, at par with global facilities, to strengthen agro-trade, create new business opportunities and boost India's agricultural exports. He further reaffirmed JNPA's commitment to developing world class infrastructure to strengthen the logistics and supply chain ecosystem.



## Well-equipped

The proposed facility, planned on 27 acres of land at JNPA, is free from Environmental Clearance (EC) and Coastal Regulation Zone (CRZ) constraints. It is designed to handle approximately 1.2 million tonnes of agricultural commodities annually, ensuring efficient processing, sorting, packing and laboratory testing to meet food safety and trade compliance standards. The facility will offer comprehensive storage solutions, including cold storage, pre-cooling, frozen storage and dry warehouses under one roof, which will significantly reduce post-harvest losses. It will cater to a diverse range of agricultural commodities including perishable goods like meat, fresh fruits and vegetables, as well as non-perishable items such as non-basmati rice, maize and marine products and spices.

The facility will leverage advances in technology, including shelf life enhancement techniques, modern preservation methods and automated processing systems to ensure



optimal quality, reduce post-harvest and transit losses and enhance the efficiency of agricultural trade. To support seamless logistics, the facility will also include an export packhouse, extensive loading and unloading zones, administrative facilities and green spaces for sustainability. Besides, to improve the overall efficiency of the facility and the port, Customs clearances and food testing and certification are envisaged to be provided. The facility will also act as a local distribution hub for domestic and imported agricultural commodities.

JNPA had issued the Letter of Award to the SPV in December 2024.

This landmark initiative is expected to play a pivotal role in reducing post-harvest losses, ensuring food safety compliance and boosting agricultural exports, thereby strengthening India's global agricultural trade. The facility will also promote movement of agricultural commodities through coastal routes, highlighted a release.

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and regulations, and following the global best practices.

Another value addition was the **Consultant Clinic**, where experts in export-import matters, GST issues, insurance, and legal issues addressed queries and suggested solutions to those seeking advice.

There were also a few **Lucky Draws** over the two days, which saw winners take home exciting prizes.

### The footfalls continue

The second day again saw an impressive turnout, with visitors flocking to the exposition in large numbers. The event proved to be a showcase of the best products and services in the cargo and logistics sector, offering a

## CTL BHP 2025

platform for companies to exhibit their latest innovations and solutions. The diverse range of exhibits attracted visitors keen on exploring new business opportunities and networking with key industry players.

The atmosphere was one of camaraderie and collaboration, as participants conferred on relevant issues and explored potential partnerships.

As the curtain fell on CTL BHP 2025, participants across the board were all praise for the event, hailing it as an invaluable occasion that fostered learning, networking and business growth. The next edition is eagerly awaited!

**A comprehensive photo-feature and detailed report on the event will be brought out soon.**

